Happy August Members...

Can you believe we are more than half the year gone? WOW time really got away from me this summer.

It’s so nice seeing you Eileen (Eileen Martin of Clark Construction Group), at the General Membership meetings again. A BIG welcome back to our NAWIC Sister. In addition, I want give a BIG welcome to our Chapter’s new members, Esther Cuevas of Quiring General LLC, and Julia Pena and Terra Tate of Span Construction & Engineering, Inc. We are excited to get to know you.

As we look forward to our 2018-2019 year and new board members, I would like to encourage you all to show your support, so they have a smooth transition into their roles. That said, Donna is our incoming VP and one aspect of her role is to oversee the various committees. Thus, I encourage you to reach out to her and let her know what committees you wish to participate in. Moreover, start thinking about the types of speakers you would like to have for either personal or professional development. I have to say that although this committee can be difficult, as it’s hard to get professionals to commit their evening time, Deanna and Jamie have done a fantastic job. They have given us a wide variety of speakers that have been a value to everyone in our Chapter. I’m looking forward to our upcoming speaker, Diana Gomez of the CA High-Speed Rail Authority, with an update on High-Speed Rail.

I hope everyone’s vacation time off this summer has been fun and refreshing!

Best,

Teri Sherron – President, Fresno Chapter 108
Well, for those who wanted summer – it’s here and with a vengeance! Heard we may be breaking a record for continual days of 100-plus degree weather.

First of all, I would like to welcome our new members as I think I have been remiss to do that in earlier issues. Joining us are Caryn Wiser of JLS Environmental Construction, Esther Cuevas of Quiring General LLC, and Julia Pena and Terra Tate of Span Construction & Engineering, Inc., plus, returning member Eileen Martin of Clark Construction Group.

The Fresno Chapter Construction Specifications Institute (CSI) 2018 Summer Party was awesome as usual – our very own Marilyn coordinating the event and of course, she is not going to have anything but the very best! Carolyn and Pat helped with registration, with Doug taking pictures of the event.

By having a wonderful daughter, Jennifer, who bid on and won the very generous Spring Luncheon silent auction donation by Harris Ranch, Carolyn and Doug got the benefits! They enjoyed a wonderful dinner and one-night stay, then headed to Pismo Beach to join some family friends. And, of course, while they were there, they got to enjoy the “cooler” weather and eat at all the yummy places.

Michelle has been living the life also – she joined friends at Charlie’s Night Club and Bar in Porterville and enjoyed the performance of Madewell’s Fireball Express.

There is something about being a docent at the Fresno Chaffee Zoo! Carolyn totally enjoys showing off Legoles the Glass Legless Lizard. It sure looks like a snake to me, but…

The Pinot’s Palette FUNdraising at the Zoo was another event held at the zoo. Carolyn was joined by Deanna and Donna, and her college friend Teri MacAlpine, who also is a zoo docent, in painting a giraffe. The works of art look similar, but different! Great job ladies.

We got a notification that Alert-O-Lite is holding a Grand Opening of their new home. The event will be held on August 13 – hope all of you can attend and support Debbie. The announcement can be found on the Flyers page.

Did you all catch the FRONT PAGE article in The Fresno Bee regarding De Young Properties being the first home builder in the Clovis area to build a total subdivision with zero energy homes using solar. Congratulations Paula and De Young Properties!

Michelle attended the OPTAVIA Convention 2018 in St. Louis. Will have to ask her how she likes the humidity there. That’s an area where if your hair is naturally curly or naturally straight – you just let it do its thing! ‘Cause you are not going to change it. Well, it might be changed for a few minutes but after that – no dice.

Know it has been hot and smoky because of the fires. Please, keep all the firefighters and assisting personnel in your prayers and thoughts. They need all they can get to keep them safe!

Until next month…
Chapter Members’ Activities
Industry Insights & Briefs

Advance your career in every meeting

I wish I had a dollar for every time I’ve called someone and been told they’re in a meeting. I often wonder if they are in a meeting to see if they should have a meeting. According to the MeetingKing website, “In the United States alone we ‘enjoy’ 11 million formal business meetings each day, and we waste $37 billion in unnecessary meetings every year.” The site also offered up these statistics:

- 37 percent of employee time is spent in meetings
- Managers attend more than 60 meetings per month
- 39 percent of meeting participants admitted to doodling off during a meeting
- More than 70 percent brought other work to meetings
- An estimated 25 to 50 percent of meeting time is wasted.

The researchers found that the more meetings employees attended, the more exhausted they felt and the higher they perceived their workload to be.

Meetings are a fact of life for every employee. Instead of just enduring them, learn to use meetings to your advantage.

Harvey Mackay

Meetings can actually be productive if you manage them effectively. I suspect the main reason people dread meetings is they are not well-planned with specific goals anticipated.

With that in mind, whoever calls the meeting must first decide what needs to be accomplished. The Monday morning sales meeting? The Friday weekly wrap-up? Even if those are typically on the schedule, it’s still necessary to define the purpose of the meeting in one or two sentences. That way people know why they’re present, what needs to be done and how to know if the meeting is successful.

Here is what I do:

- Set an agenda. List the issues to discuss, review or decide. Your agenda should include firm starting and ending times, as well as estimates of time for each item under discussion. Time limits encourage people to be better prepared to discuss the subject at hand. They also demonstrate a respect for attendees’ other commitments.
- Start on time. Don’t wait for latecomers. If someone is late, don’t go back and review what has been covered. Show that you value the time of the people who showed up promptly. In the same vein, end the meeting as soon as you have achieved what you set out to do.
- Appoint a “referee.” The referee’s job is to keep the discussion on track and interrupt whenever the talk strays. New topics that arise should either be tabled until later or scheduled for their own meetings.
- Keep and send minutes. Someone other than the meeting organizer should take notes on the meeting. These minutes should record who attended, what was discussed, any agreements that were reached and all time and action items that were assigned – and who is responsible for them. That ensures that those who attended all have the same information. Minutes can be as simple as bullet points, assignments and time lines. Distribute minutes within 24 hours.
- Those are the meeting planner’s duties. Those who attend have some responsibilities, too. Instead of whining about yet another meeting biting into your day, approach it with an attitude that this is an opportunity to shine.
- Be prepared. Study the agenda or talk to the meeting leader to find out what will be covered. Spend time getting up to speed so you can anticipate where the discussion will lead, and get some ideas of your own ready to present.
- Keep things simple. Don’t try to impress people with your vocabulary, or bore people to tears with long-winded sentences. Make your points quickly and succinctly, backing them up with evidence as necessary.
- Everyone will appreciate your efforts to keep the meeting moving forward.

Ask questions. Look for opportunities to ask pertinent questions that demonstrate your expertise. “Have you considered this approach?” Don’t and ever do it, though. You don’t want to be seen as a pest who has to talk to be noticed.

Collaborate. Don’t obsess about your own ideas. Listen to what other people have to say and build on their thoughts. Acknowledge that you’re leapfrogging off someone else’s contribution so no one thinks you’re trying to hog the spotlight or steal the credit. If the meeting time doesn’t allow for serious brainstorming, ask if another session might be scheduled.

Volunteer. Be willing to implement the ideas and solutions that come out of the meeting, even if they’re not your own. You’ll get a reputation as someone people can depend on to get things done.

Mackay’s Moral: Don’t waste your time in meetings – make it matter!

Harvey Mackay is the author of the New York Times best-seller “Swim With the Sharks Without Being Eaten Alive.” He can be reached through his website, www.harveymackay.com, by emailing harvey@mackay.com or by writing him at MackayMitchell Envelope Co., 2100 Elm St. SE, Minneapolis, MN 55414.

It took the equivalent of a small city’s population to erect the tallest man-made thing in the world—that means building, structure, however you want to categorize or slice it. Seeing as it is one of the largest undertakings in the history of construction, it took a lot of people to build it. Once construction hit its peak, there were over 12,000 people working on the project every day. For a little perspective, approximately 80% of U.S. cities have a population fewer than 10,000 people—so it literally took a small city to construct a single building.

What is the name of the World’s Tallest Building since 2008 and how high is it? (Answers on Page 11)
SOLAR HOMES

will allow them to see how much energy their Tenasa-made solar panels are producing and how much energy the homeowner is using.

Narayanamurti said the data may also be useful to state regulators who may need to recalibrate their solar power goals.

The California Energy Commission in May approved new building standards requiring that most new homes have solar panels by Jan. 1, 2020. The goal of state regulators is to slash energy use in new homes by more than 50 percent. That will reduce greenhouse gas emissions by an amount equivalent to taking 155,000 fossil fuel cars off the road.

Along with installing solar, the state also wants to make homes operate more efficiently by improving the insulation, lighting and indoor air quality.

Narayanamurti said his group has worked with several other builders in California but the Envision project is by far the largest. He also applauds the De Youngs for being ahead of the game.

Brandon De Young, executive vice president of the family-run company, said that while the company had more than a year to comply, it was already very familiar with zero net energy.

The home builder constructed and designed a zero net energy concept home in 2013 with energy-saving features including thicker exterior walls, an insulated attic, and solar panels.

What we have learned is that there is not just one silver bullet, it is a combination of features," De Young said. "You need to find the right mix so that the home is still affordable and feasible to build.

About one third of the homes in EnVision are under construction and more than half have been sold, De Young said. The first home is expected to be finished by late August or early September. The homes range in price from the low $300,000s to the mid $400,000s.

De Young says more than half of the homes in EnVision have been sold. Homes range in price from the low $300,000s to the mid $400,000s. The size of the homes start at 1,700 square feet and go up to 4,000 square feet. Buyers also have a choice of four elevations and three color schemes.

De Young said he wanted the EnVision homes to look just like any other in their developments. Other zero net energy homes he’s seen had a slightly futuristic and boxy look.

"We didn’t want that; we wanted to give the home buyers lots of variations of what their home can look like so it feels more like a custom home," he said.

Other home builders have raised concerns about the added cost of installing solar. Building industry officials have estimated the added cost would be about $10,000.

"It can create an issue when it comes to affordability," said Mike Prandi, president and chief executive officer of the Building Industry of Fresno and Madera Counties. The Energy Commission estimates the new standards will add about $40 to the average monthly mortgage payment, but save consumers $80 a month on electricity bills.

Robert Rodriguez
559-441-6427
@FresnoBeeWeb

SEE SOLAR HOMES, 10A

Architects and Engineers and Contractors, Oh My!

The Fresno Bee
California’s largest energy-saving home development being built in Clovis

A spray-painted sign marks where solar panels will be installed on a De Young Properties home in the company’s EnVision community east of Clovis on July 5. The first home in the energy efficient development is expected to be finished by late August or early September.

BY ROBERT RODRIGUEZ
rrodriguez@fresnobee.com

Fresno County home builder has become a leader in meeting a new statewide standard calling for solar power to be installed on new homes, starting Jan. 1, 2020. De Young Properties is building a 50 single-family energy efficient development at Shaw and Highland avenues in southeast Clovis. It is the largest development of its kind in the state and could serve as a model for how other builders meet the looming energy saving mandate.

Called EnVision at Loma Vista, the development looks like any other subdivision in the area with its tree roofs and natural-colored exteriors. But hidden in the walls, attics and roofs of these homes is the latest in technology. Each home’s solar installation, coupled with other energy efficient features, is designed to produce as much energy as the home will use in a year. It is known as zero net energy.

Among the energy saving features of the home is the heat pump water heater. Instead of using gas to heat the water, the heat pump uses electricity. It pulls heat from the surrounding air and transfers it to water that’s stored in a tank. There is also roof tiles to reflect heat and sunlight away from the home and a high-efficiency air conditioning and heating system.

Working with De Young Properties is the Silicon Valley nonprofit research group, Electric Power Research Institute. The group helped plan the community and provided the technical details. EPRI will also be collecting data for two years on how much power the homes use and when it’s used.

“We want to be able to better understand how zero energy works in a home,” said Ram Narayanamurti, a technical executive at EPRI. “Homeowners are under the impression that they are saving energy, but we want to tell them how much and if there is an opportunity to save more.”

Homeowners can download an app that takes a tour of the development.

www.fresnobee.com/business
Our Beginning
Since the founding of Moore Grider & Company by L. Jerome Moore in 1956, the firm has closely adhered to the philosophy that quality professional services are best provided on a personal basis. Consequently, it has been the firm’s policy to develop a close personal and professional rapport with clients, so as to reach a clear understanding of both the client and the client’s business.

While the firm has experienced substantial growth to where it is now one of the largest local accounting firms in the Valley, the company has not outgrown its basic philosophy. Special emphasis is always placed on understanding and matching the individual needs of the client with the appropriate type and level of service.

The firm provides comprehensive services in all areas of accounting and presently serves clients not only in Fresno, but throughout the state.

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Business planning and consultation are emphasized in this area, along with general accounting, financial reporting, and preparation of payroll, tax, sales tax, and other government reports.

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Corporate Sponsors: Donna Marie Shepherd
Christmas Party: Jamie Ohanesian & Teri Sherron
Professional Development & Education (PD&E): Jamie Ohanesian & Deanna Spencer
Reservations: Michelle Wentworth & Pat Krueger
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Safety & Health: Marla Peterson
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PNW Fall Conference: Teri Sherron, Marilyn Camin, CIT, Pauline McIntosh, CCA, CIT, Carolyn Mooradian, CCA, CIT, Deanna Spencer & Michelle Wentworth

Please contact committee chairs if you are interested in joining any of these committees.

Chapter Plan Ahead

Thursday, August 9 — General Membership Meeting
Speaker: Diana Gomez, CA High-Speed Rail Authority
Update on High-Speed Rail

Wed., August 15 - Sat., August 18 — Annual Conference 2018
Orlando, Florida
More details to follow.

Friday, August 17 — ASHRAE STEM Block Kids
DoubleTree Conference Center
2233 Ventura St., 10:00 a.m.—12:00 p.m.

Thursday, September 13 — General Membership Meeting
Speaker: Yolanda Santos, Pacific Shore Stone
Creative designs with granite, marble, slate, travertine, onyx, etc.
Installation of Officers

Fri., October 12 - Sat., October 13 — PNW Fall Conference 2018
San Jose, CA ~ Dolce Hayes Mansion
More details to follow.

Thu., April 11 - Sat., April 13 — PNW Spring Forum 2019
Seattle, WA ~ Seattle Marriott Waterfront
More details to follow.

YouTube Video Links

https://youtu.be/Epyeb--M0FE
https://www.youtube.com/user/nawicvid
Grand Opening
ALERT-O-LITE True Value
Monday, August 13
9:00am - 2:00pm
2436 Foundry Park Ave, Fresno 93706
RIBBON CUTTING, FOOD TRUCKS, VENDOR BOOTHS, MUSIC, GAMES, AND GIVEAWAYS!
We hope to see you there!

You’re Invited to Seattle!
2019 PNW Region Spring Forum - April 11 - 13, 2019

The Puget Sound Chapter Welcomes You to Seattle!
Join us April 11 - 13, 2019 at the beautiful Seattle Marriott Waterfront for three inspiring days of networking, education and fun.
The Seattle Marriott Waterfront is just steps away from Seattle’s Waterfront and offers quick access to the city’s most famous attractions, including Pike Place Market, historic Pioneer Squares, downtown shopping and the iconic Space Needle.
Mark your calendars! We’ll see you in the Emerald City next April!

SAVE THE DATE!
PNW FALL CONFERENCE 2018
Friday, October 12, 2018, 8:00 AM – Saturday, October 13, 2018, 5:00 PM
Dolce Hayes Mansion
200 Emaniale Ave., San Jose, CA 95156

PNW FALL CONFERENCE 2018 IN SAN JOSE, CA
More info to follow!

BOOK YOUR HOTEL NOW!

NAWIC Annual Conference
August 15-18, 2018
Orlando, Florida

NAWIC
NATIONAL ASSOCIATION OF WOMEN IN CONSTRUCTION

You are cordially invited to the 2019 PNW Region Spring Forum.

The conference will feature keynote speakers, educational sessions, and networking opportunities.

- Expand your professional network
- Enhance your knowledge of industry trends
- Learn from expert speakers

Venue: Seattle Marriott Waterfront
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Register today to secure your spot and take advantage of early bird rates.

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Chapter News

Please send all articles and content recommendations to Pauline McIntosh by the 20th of each month.

Contact Info Update

Members can update contact information through the member center at www.nawic.org

Website & Social Media

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www.twitter.com/fresnonawic108

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Contact Information

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Pub Quiz Answers:

Burj Khalifa in Dubai
2,717’ (over ½ mile) high