Happy September Members...

As your outgoing President, I want to thank you for the privilege of allowing me to represent you this past two years. It has been fun and very rewarding. I have learned one thing from this brief two years; that the National Association of Women in Construction is one of the most highly respected organizations in the country and the most respected among construction professionals. As President, you get the opportunity to express your ideas and beliefs in a way that has authority and care all the way to the National level. I have been that one voice for our Chapter, which has been consistent with our values and principles, has always made us strong as a Chapter, and also has bound us together these past years. I have sought to speak for all of us, and I hope I have accomplished that to your satisfaction. I have so many to thank, the Committee Chairs and participants, the Board that has put up with me for the past two years, and all of you Members who did all the work. Thank you for demonstrating what it means to be a member of NAWIC.

On recap, I wanted to highlight our goal to share one of NAWIC’s founding principles. We as a Chapter have set out to “Bridge the Gap” between girls in school and into the field of construction. We have achieved this endeavor with having a solid relationship with our local schools at all levels to be a part of their STEM programs, High School Construction Programs, as well as at the College Level Construction Programs. As we continue to be the bridge to ensure we have a solid foundation of women in this industry in the Fresno area, we also are building solid relationships with other organizations that support our philosophy; such as, ASHRAE STEM Block Kids events. We set out with this endeavor two years ago and its rewards are so self-fulfilling. When everyone is pulling in the same direction amazing things can happen!

I am looking forward to handing the baton over to our next President, Janelle Romo, as well as be there for her as Immediate Past President. This upcoming Board is going to be amazing and I urge all of you to continue your support of them as we continue to move our Chapter forward to support women in the industry. I cannot wait to see all they do.

I am excited with our upcoming Fall Conference in San Jose, which is co-hosted with Santa Clara and Fresno Chapters. I hope to see you all there.

Best,

Teri Sherron – President, Fresno Chapter 108
FINALLY! The weather is cooling down. I love the heat, but even I am getting tired of having to stay inside the house in the cooled air. Also, the fires – at least for now – are under control. Hope all of you have had a wonderful summer. For those of you with children, they are now all back to school. I loved it when our boys went back to school, since it seemed like we were now on a more even schedule – and I knew where they were for at least part of the day!

Some of our members have been busy this month.

We now have a new family member – LillyOnna Rose. Her parents are Donna and Rob Shepherd. She is a darling little kitten who loves to help them open the mail.

Then, on the opposite side of the spectrum – Marilyn’s son and daughter-in-law, Eric and Roxanne, just happen to have to drive through Grants Pass to Redding during the Carr Fire. Really scary!

Carolyn and her daughter Jennifer, traveled to San Diego to see the On Your Feet concert. Joining them were her sister-in-law Marsha, nephew Michael and a couple of friends. They said it was an awesome show – ask Carolyn about it.

Marilyn and Carolyn got to take in the play of Proof at Roger Rocka’s 2nd Space Theater. If you have never had the chance to attend one of the plays there, try it. It is a small theater and it feels like you are almost in the play.

Congratulations to Debbie Hunsaker! Carolyn and Doug were among the many guests who were able to attend her Grand Opening of Alert-O-Lite, True Value and Signmax. Her new digs are very impressive. If you did not get to attend that day, go see her and she will be glad to give you the grand tour.

Caryn, Carolyn, Jamie and Marilyn took a night out for some excellent food at The Annex Kitchen, where they not only got to visit and catch up on all the latest news, but each of them ordered the special Fresno State Sweet Corn Agnolotti. It is a dish that is only prepared when there is Fresno State sweet corn available.

Esther, Pat, Donna and Carolyn assisted at the Block Kids competition hosted by ASHRE (American Society of Heating, Refrigeration and Air-Conditioning Engineers) at their Regional X Conference held here in Fresno. The Block Kids program was part of their STEM (Science, Technology, Engineering and Math) program. 10 students from the 3rd grade class at Thomas Elementary School were the competitors. All girls, too.

Janelle, our President-Elect was able to attend the AMEC NAWIC Annual Conference 2018 in Orlando, Florida. You will find her report and some pictures on following pages.

For Elena’s birthday, her “need to paint dogs” was encouraged by Josie Vasquez – really a very nice picture. We all know she loves her dogs!

OK, that’s it for this month. Hope you are all planning on attending our September General Membership Meeting, which will include Installation of Officers for the 2018/2019 year and our speaker will be Yolonda Santos from Pacific Shore Stone. It will be a wonderful meeting – don’t miss it!

Send me your news, whether it is personal or business – we like to spread the word of our members.
Chapter Members’ Activities
First and foremost, I would like to thank the Fresno Chapter 108 for the opportunity provided to attend this year’s 63rd NAWIC Annual Conference in Orlando, Florida. This year’s conference, starting Tuesday, August 14 thru Saturday, August 18, was held at the Hilton Orlando Lake Buena Vista Hotel. Upon arriving at the conference location, I could tell it was a buzz of activity with over four hundred in attendance of our NAWIC Sisters and Executive National Board. I learned later that many in attendance brought their families to enjoy the infamous Walt Disney World that Orlando is known for.

The Annual Conference was packed with education sessions and activities starting Wednesday, August 15 at 8:30 a.m. on the dot with a Board of Directors Meeting. This first day introduced us to the “Neighborhood”, which was set-up specifically for exhibitors and Pop-Up Education Sessions in the Neighborhood. Wednesday’s Pop-Up Education started with a Fire Extinguisher Demo at 3:00 p.m. Included in the Neighborhood were sponsors such as UPS, Procore, and Hilti, other professional Services and Engineering firms joined in later during the conference such as Accubuild, Rimkis, and PentaRisk for Insurance Services. Upon arriving in Orlando on Wednesday, I headed straight from the Orlando International Airport to the hotel to catch the Chapter Leadership Training Session from 1:00-4:30 p.m. This Session was informative and touched on the ins and outs of effective Leadership within our organization, how to lead by example, the protocol of our chapters, and how to build effective leaders within our Chapters.

Thursday, August 16 started bright and early at 7:00 a.m. with our NAWIC Registration, Store, and our Pop-Up Education which featured OSHA/NAWIC Alliance and Safety & Health Committees, NAWIC Education Foundation, WIC Week, and Professional Development & Education – Powerful Negotiation Skills. Our NAWIC Annual Meeting was held from 8:30 – 10:00 a.m. where current NAWIC President Catherine Schoenenberger conducted our business meeting with discussions on Membership status, calling reference to the Annual Report provided for all in attendance. A special Memorial tribute to Past President Mary Ellen Ledbetter was led by Past Presidents Nancy Eaton and Linda Young. The Invitation to the 2019 Annual Conference was presented by Dove Sifers-Putnum, CBT, NAWIC President-Elect to be held in Atlanta, Georgia. The Education Sessions began at 10:30 a.m. and included topics such as Sinkholes – Why They Happen, Safety’s Impact on Women in the Construction Industry, Managing Risk to Maximize Margins, 8 Strategies for Aspiring Leaders. I attended the 8 Strategies for Aspiring Leaders and was delighted to learn a few that I did not previously consider. Our Keynote Speaker at our luncheon was Linda Swindling, speaking on “How to Be A Smart Ask”, ways in which we can leverage our talents and abilities for effectively asking for promotions or monetary compensation. The General Session concluded with a Panel Discussion for Industry Trends and Updates focusing on the technological aspects of our Industry such as Drone Piloting and its utilization in our Industry.

Friday, August 17 was my last day at the Conference which began at 7:30 a.m. with Pop-Up Education in the Neighborhood which featured the NAWIC Founders’ Scholarship Foundation (NFSF), NAWIC Marketing & Membership Committee, Presentation on Drones, and Hilti North America. The General Session included a Panel of Speakers for an interesting Panel Discussion on Diversity and Workforce Development. The Education Sessions included presentations on Introduction to Emotional Intelligence, Mock Board Meeting Panel Discussion, Setting Boundaries – 3 Keys for Handling Difficult People, and Start Talking – Connect with Introverts and Extroverts, Everywhere. I chose to attend the Mock Board Meeting Panel Discussion with was presented by Catherine Schoenenberger and Debbie Lesar, CIT. They focused on the delivery of fast and efficient Board Meetings and how to utilize key people. This Session was extremely beneficial to me. I plan to implement many of the key points in conducting an effective Board Meeting.

Once again, I wish to thank Fresno Chapter 108 for the opportunity to be a representative of our Chapter. It was a rewarding experience and a chance to listen to highly effective Education Sessions, inspirational Keynote Speakers, and finally, a way to network with other NAWIC Sisters in our Region, across the nation, as well as internationally (Guam was represented by Peggy and I was able to have a nice lunch and discussion with her). I am excited and looking forward to a wonderful NAWIC 2018-2019 year.
Resourcefulness is a great resource

A firm needed a researcher. Applicants were a scientist, an engineer and an economist. Each was given a stone, a piece of string and a stopwatch and told to determine a certain building’s height. The scientist went to the rooftop, tied the stone to the string and lowered it to the ground. Then he swung it, timing each swing with the stopwatch. With this pendulum, he estimated the height at 200 feet, give or take 12 inches.

The engineer threw away the string, dropped the stone from the roof, timing its fall with the stopwatch. Applying the laws of gravity, he estimated the height at 200 feet, give or take six inches.

The economist, ignoring the string and stone, entered the building but soon returned to report the height at exactly 200 feet. How did he know? He gave the janitor the watch in exchange for the building plans.

He got the job.

Of all the skills I admire, being resourceful is among the most important. I don’t want to be surrounded by ordinary thinkers. Rather, I want to be with people who, if they don’t know an answer, know how to get it. Or if we have a problem, know how to solve it.

Resourceful people think outside the box and visualize all the possible ways to achieve things. They are scrappy, inventive and driven to find a way to get what they need and want. As one of my very favorite authors, Napoleon Hill, said: “A resourceful person will always make the opportunity fit his or her needs.”

Here are some characteristics I look for when determining a person’s resourcefulness:

- Open-mindedness. Know what is and isn’t possible. Embrace different possibilities, people and views to broaden your perspective. Expand your comfort zone by trying different things.
- Self-confidence. Believe that you can handle any problem you encounter and that there is a solution to it. Visualize yourself overcoming any obstacle.
- Innovation. Resourcefulness is about optimizing what you have to work with. A fun example is the old TV show “MacGyver,” starring Richard Dean Anderson. There wasn’t any situation that MacGyver couldn’t handle; any problem he couldn’t fix, be it with his Swiss Army knife, a roll of duct tape or both. Thinking is the hardest, most valuable task any person can perform.
- Adaptability. Don’t box yourself into doing things a certain way. Experiment.
- Persistence. Try many different things until you succeed. Never give up. Many things can get in your way, but don’t let them until you get what you want or achieve your goal. Practice until you get it right.
- Optimism. If you have the right attitude, the solution is easier to find. You must believe that you can get through any issue and come out better and stronger.

All these things are crucial in anticipating problems and being prepared. I understand that you can’t predict everything, but I’m a big believer in asking what can go wrong in any situation.

Ernest Hemingway wrote: “Now is no time to think of what you do not have. Think of what you can do with what there is.”

A story shared by Vladimir Karapetoff provides a perfect illustration. When St. Petersburg was laid out in the early 18th century, many large rocks had to be removed. One especially large piece of granite was lying in the way of a main road. Bids for its removal submitted by contractors were exorbitantly high because there were no mechanical means for removal, no hard steel for drilling or cracking the stone and no explosives except inferior black powder.

Lo and behold, an insignificant-looking peasant appeared and offered to remove the boulder for a fraction of the other bids. Since the government ran no risks, he was authorized to try his luck.

He assembled many other peasants with spades and timbers and they began digging a deep hole next to the rock. The rock was propped up to prevent its rolling into the hole. When the hole was deep enough, they removed the props and the boulder dropped into the hole, where it rested to this day below the street level. The rock was covered with dirt, and the rest of the earth was carted away. Since he could not remove the rock above the ground, he put it underground.

Mackay’s Moral: Mine your natural resources for uncommon results.

Harvey Mackay is the author of the New York Times best-seller “Swim With the Sharks Without Being Eaten Alive.” He can be reached through his website, www.harvymackay.com, by emailing harvey@mackay.com or by writing him at Mackay/Mitchell Envelope Co., 2100 Elm St. SE, Minneapolis, MN 55414.

A French postman spent 33 years picking up stones while delivering mail—not just any stones, mind you, a special type of hardened sandstone molded by time and water into wondrous shapes. With these stones he built the fantastical Le Palais Idéal (“Ideal Palace”). The building is considered a prime example of naive art, and in 1969 was designated a cultural landmark.

Who is the French postman and where in France is Le Palais Idéal located? (Answers on Page 10)
Committees

**Bylaws:** Marilyn Camin, CIT  
**Audit:** Carolyn Mooradian, CCA, CIT, Jamie Ohanesian, Teri Sherron & Deanna Spencer  
**Committee Coordinator:** Jamie Ohanesian  
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**Committee Coordinator:** Jamie Ohanesian  
**Corporate Sponsors:** Donna Marie Shepherd  
**Christmas Party:** Jamie Ohanesian & Teri Sherron  
**Professional Development & Education (PD&E):** Jamie Ohanesian & Deanna Spencer  
**Reservations:** Michelle Wentworth & Pat Krueger  
**Recognition Dinner:** Elena Nuño, Pauline McIntosh, CCA, CIT & Carolyn Mooradian, CCA, CIT  
**Finance/Budget:** Teri Sherron, Marilyn Camin, CIT, Pauline McIntosh, CCA, CIT & Jamie Ohanesian  
**Nominating:** Shelley Avila, Donna Marie Shepherd, Jamie Ohanesian, Deanna Spencer & Caryn Wiser  
**Membership:** Teri Sherron & Jamie Ohanesian  
**Industry Liaison:** Marilyn Camin, CIT & Janelle Romo  
**Mentoring:** Marilyn Camin, CIT  
**Innovation:** Donna Marie Shepherd  
**Safety & Health:** Marla Peterson  
**Spring Luncheon:** Jamie Ohanesian, Donna Marie Shepherd, Pauline McIntosh CCA, CIT, Carolyn Mooradian, CCA, CIT & Deanna Spencer  
**WIC Week:** Janelle Romo  
**Member/Future Leader of the Year:** Teri Sherron, Marilyn Camin, CIT, Donna Marie Shepherd, Jamie Ohanesian & Deanna Spencer  
**Newsletter:** Pauline McIntosh, CCA, CIT  
**Social Media, PR & Marketing:** Teri Sherron  
**Website:** Teri Sherron  
**Sunshine:** Carolyn Mooradian, CCA, CIT  
**Block Kids:** Pat Krueger & Deanna Spencer  
**Poinsettia Sales:** Pauline McIntosh, CCA, CIT & Teri Sherron  
**CAD Competition:** TBD  
**Scholarship:** Marilyn Camin, CIT & Carolyn Mooradian, CCA, CIT  
**PNW Fall Conference:** Teri Sherron, Marilyn Camin, CIT, Pauline McIntosh, CCA, CIT, Carolyn Mooradian, CCA, CIT, Deanna Spencer & Michelle Wentworth

Please contact committee chairs if you are interested in joining any of these committees.

Chapter Plan Ahead

**Thursday, September 13 — General Membership Meeting**  
**Speaker:** Yolanda Santos, Pacific Shore Stone  
Creative designs with granite, marble, slate, travertine, onyx, etc.

**Installation of Officers**

**Thursday, October 11 — St. Jude Dream Home Tour and General Membership Meeting**  
**Tour:** De Young Properties  
3623 Corazon Ave., Clovis, CA 93619 (near Leonard Ave. & Dakota Ave.)  
More details to follow.

**Fri., October 12 - Sat., October 13 — PNW Fall Conference 2018**  
San Jose, CA ~ Dolce Hayes Mansion  
More details on page 7 flyer and nawicpnw.org.

**Thu., April 11 - Sat., April 13 — PNW Spring Forum 2019**  
Seattle, WA ~ Seattle Marriott Waterfront  
More details to follow.

YouTube Video Links

**NAWIC National YouTube**  
https://www.youtube.com/user/nawicvid

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Please contact committee chairs if you are interested in joining any of these committees.
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Mark your calendars!
We’ll see you in the Emerald City next April!

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Contact Info Update
Members can update contact information through the member center at www.nawic.org

Chapter News
Please send all articles and content recommendations to Pauline McIntosh by the 20th of each month.

Pub Quiz Answers
Ferdinand Cheval
Hauterives, France